



TED MICHON

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Ted is a 20+ year Senior-level IT and Business Professional focusing on the application of technology to business functions in Operations, Finance, and Planning, at Fortune 500 firms as well as small entrepreneurial businesses. Ted has deep domain experience in Transportation, Supply Chain, Retail, and Pharmaceuticals, and he possesses an extremely diverse skill set with strengths on both sides of the coin: business and technology; creative and practical; architecture and code; development and support; programs and projects; strategy and execution; team leader and individual contributor. His clients view Ted as an extraordinary problem-solver who will succeed with any challenge.

EXPERIENCE

In Teds most recent engagement at a leading port terminal operator, he led the turn-around of a multi-year Oracle Financials Implementation project, resulting in an on-time and on-budget deployment. He led and turned around a contract BI development and support team at a Fortune 15 Pharmaceutical company, reversing and zeroing out a significant budget deficit and negotiating a 10% revenue increase in a constrained economic climate. He performed forensic financial analysis on a wayward GPS/OCR automation project at a leading port terminal operator, resulting in board approval for \$20m in order to complete the final phase of the project. He played a leadership role in a multi-million dollar software development and implementation at a Fortune 200 Specialty Retailer. He has built groups from scratch, developed systems to manage them, and has delivered real value.

EDUCATION

Ted holds a BS in Economics from the Wharton School of Business at the University of Pennsylvania.